OREGON HOUSING & COMMUNITY SERVICES Multifamily Energy Program

OR-MEP Open Enrollment | 2023 - Round 1

Date: July 20, 2023

Presenters: Mekha Abraham, Julia Sinex

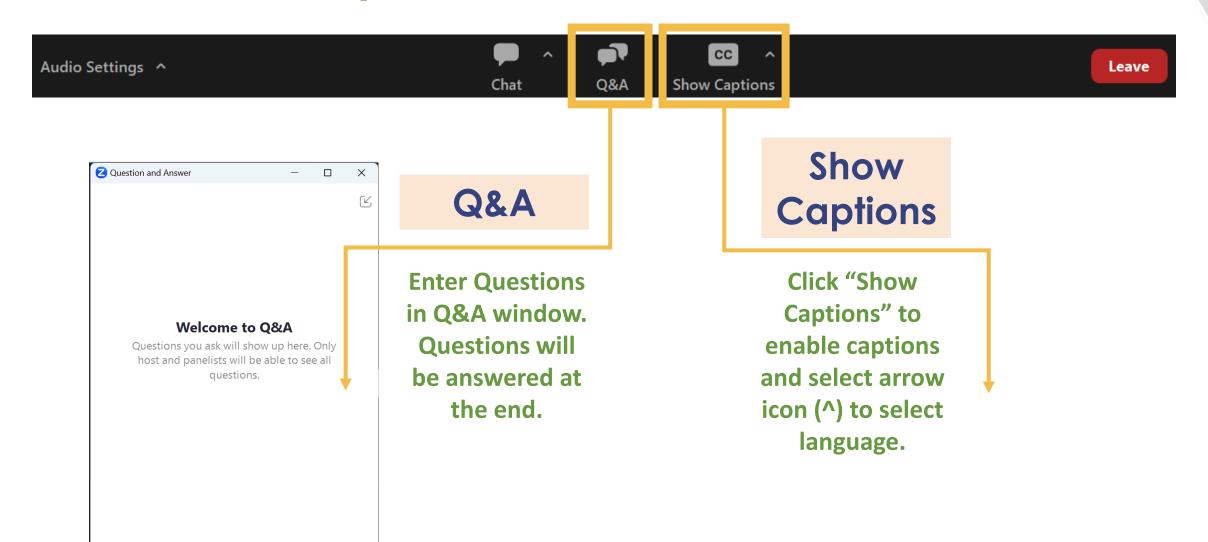




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Who can see your questions?



Agenda

- **♦ OR-MEP Program Overview**
- ♦ OR-MEP Program Updates Recap
 - Website Updates
 - Program Manual
 - Open Enrollment Round 1 Open
- Open Enrollment Application Process
 - Open Enrollment Requirements & Criteria
 - Live Demo of Application
- **♦ Q&A**

OR-MEP Program Overview

Oregon Multifamily Energy Program (OR-MEP)

Cash incentives and design support for energy efficiency upgrades in affordable multifamily retrofits and new construction.



Funded through Public Purpose Charge from:

- Pacific Power
- Portland
 General Electric

OR-MEP Program Goal

To reduce the energy burden for residents across multifamily affordable housing.



Influence building design to reduce energy consumption.



Efficient Building

Use

Inform and engage residents on building use to reduce energy use/cost and increase comfort.

Oregon Multifamily Energy Program (OR-MEP)

♦ Eligibility Requirements

Any project pursuing OHCS Multifamily Energy Program (OR-MEP) incentives must:



Be an existing or new construction multifamily property with at least 5 residential units per building (campuses of 5+ duplexes, triplexes, and quadplexes are also eligible)



Receive electricity from Pacific Power or Portland General Electric



Be heated by a hard-wired electrical heating system



Meet program affordability requirements, where residents in at least 50% of units are at or below 80% area median income (AMI) and units must remain affordable for at least 10 years

OR-MEP Program Updates Recap

- Website Updates
- Program Manual
- Open Enrollment Round 1 Open

OR-MEP Website Updates

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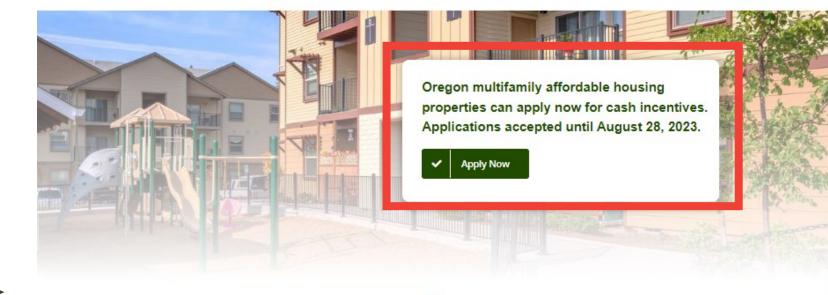
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www.OregonMultifamilyEnergy.com

"Apply Now" page added for Open Enrollment.



We strive to reduce energy burden for Oregonians living in multifamily affordable housing.

The Oregon Multifamily Energy Program (OR-MEP) from Oregon Housing & Community Services (OHCS) supports energy-efficient design of new and existing affordable multifamily properties. **We offer:**









OR-MEP Website Updates

www.OregonMultifamilyEnergy.com/apply



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Apply Now





Projects can apply for OR-MEP incentives during Open Enrollment phases once every six months.

Open Enrollment Status



Enrollment is currently OPEN and OR-MEP is accepting applications for funding through August 28, 2023. We encourage project teams to apply for this round if your project meets the following prerequisites:

- Project will finalize development of energy efficiency scope to reserve incentives within 6 months of Open Enrollment selection.
- Project will start construction or upgrades within 18 months of Open Enrollment selection.

To submit an application for funding, click below to view the application guide and download the application form.

Q

View Application Guide

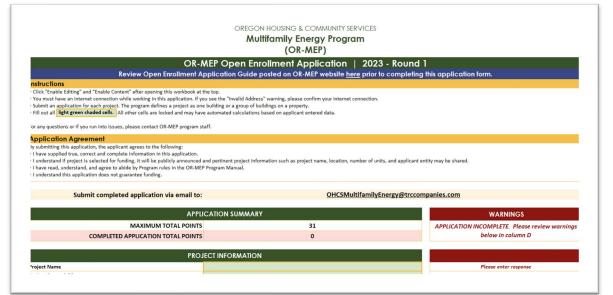


Download Application

Applications must be submitted no later than Monday, August 28, 2023 at 5:00 PM PDT. Any application submitted after this time will not be evaluated. Completed Open Enrollment Applications should be submitted via email to: OHCSMultifamilyEnergy@trccompanies.com.

OR-MEP Website Updates

www.OregonMultifamilyEnergy.com/apply



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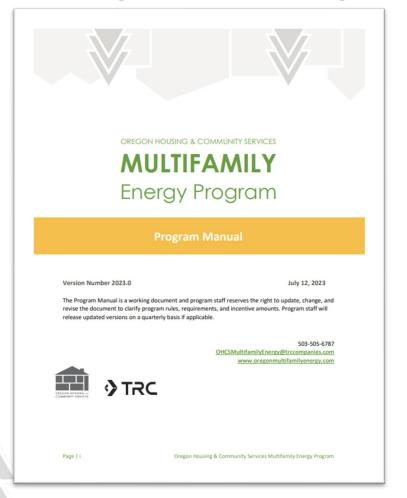


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OR-MEP Website Updates

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Incentives at a Glance



Open Enrollment Application

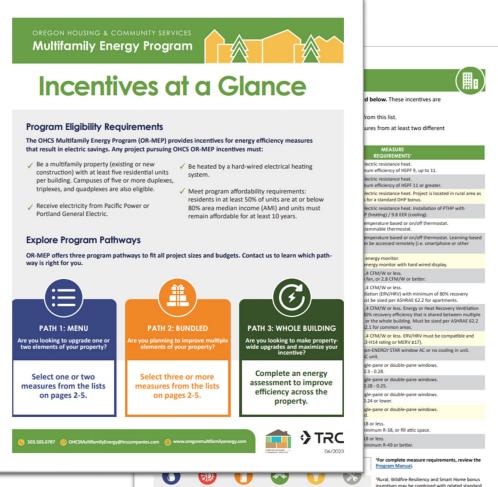


Open Enrollment Application Guide

Program Manual

OR-MEP Website **Updates**

www.OregonMultifamilyEnergy.com/resources



OREGON HOUSING & COMMUNITY SERVICES

Multifamily Energy Program



Program Documents

Program Manual

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Incentives at a Glance

Open Enrollment Application

Open Enrollment Application Guide













incentives may be combined with related standard

OR-MEP Program Updates Recap

- Website Updates
- Program Manual
- ◆ Open Enrollment Round 1 Open

Program Manual v2023.0

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Program Documents





Incentives at a Glance



Open Enrollment Application



Open Enrollment Application Guide



July 12, 2023

The Program Manual is a working document and program staff reserves the right to update, change, and nine riverani manual is a જાગ લાગુ અપ્રત્યાસભાદ વાગ મૃત્યભૂદાવાના કાર્યા મુખ્યત્વે કાર્યા માના માણા પ્રત્યાના પ્રત્યાસભાદ વાગ મૃત્યભૂદા તાલ (revise the document to clarify program rules, requirements, and incentive amounts. Program staff will release updated versions on a quarterly basis if applicable.

OHCSMultifamilyEnergy@trccompanies.com www.oregonmultifamilyenergy.com



⇒TRC

Oregon Housing & Community Services Multifamily Energy Program



Find at:

www.OregonMultifamilyEnergy.com/resources/

What did <u>not</u> change

◆ Program Pathways Structure

PATH 1: MENU

Are you looking to upgrade one or two elements of your property?

Select one or two measures from a table of measures

PATH 2: BUNDLED

Are you planning to improve multiple elements of your property?

Select three or more measures from a table of measures

PATH 3: WHOLE BUILDING

Are you looking to make property-wide upgrades and maximize your incentive?

Complete an energy assessment to improve efficiency across the property

- **Select** measures from a table of measures
- ***** Receive incentives based on quantity
- Bundled Path awards higher incentives for the same measure

- Work with third party Energy Consultant
- Incentives up to \$1/kWh of modeled savings
- Minimum 20% energy savings to qualify

What did change

- ◆General eligibility
- Existing Building and New Construction Menu/Bundled Path measure table
- Introduced Tailored Measures
- **♦ Bonus Incentives**

See Summary of Changes on page 5 of the <u>Program</u>
<u>Manual v 2023.0</u> for complete list of updates

Program Manu

Summary of Changes

This is a summary of changes since version 1.2, published September 3, 2019.

Manual Version Number

Version numbering convention update to program calendar year (YYYY) and iteration number (in the form of: YYYY.#.

General Eligibility

Expanded eligibility to duplex, triplex, and quadplex projects where five or more buildings are of one site.

Participation Requirements

General Eligibility

- ✓ Existing or New Construction affordable multifamily properties with five (5) or more apartments per building are eligible to participate including low-rise, mid-rise, and high-rise multifamily buildings.

 NEW: Campus of five or more duplexes, triplexes, and quadplexes are also eligible.
- **✓** Electric utility must be Portland General Electric or Pacific Power (Oregon only).
- ✓ Projects must be heated by a hard-wired electrical heating system to qualify for program funding.
- ✓ Affordability requirements: Residents in at least 50% of the dwelling units must be at or below 80% AMI
 and these units must remain affordable for a period of 10 years
- √ The program can only provide incentives for measures that result in electric savings.
- √ NEW: Project in construction are eligible to apply for Open Enrollment
 - Note: If construction is complete the project is not eligible

OR-MEP Program Updates Recap

- Website Updates
- Program Manual
- Open Enrollment Round 1 Open

Open Enrollment | 2023 - Round 1 Open

Enrollment Timeline

Enrollment Stage	Date
OR-MEP Open Enrollment - 2023 Round 1	Wednesday, July 12, 2023
Opens	Weariesday, 3ary 12, 2025
OR-MEP Open Enrollment - 2023 Round 1	Monday, August 28, 2023,
Closes	5:00pm PDT
Notice of Selected Projects Issued for OR-MEP	D. Wadaaday Cantombay 27, 2022
Open Enrollment – 2023 Round 1	By Wednesday, September 27, 2023

These dates may be subject to change at the discretion of OHCS.

Open Enrollment Application Process

- ◆ Open Enrollment Requirements & Criteria
- ◆ Live Demo of Application

OR-MEP Participation Process



TIMELINE

4 to 6 weeks

PROJECT TEAM

Submit Open Enrollment application.

Refer to OR-MEP Open Enrollment release documentation for more details on application requirements

OR-MEP TEAM

- Review and score Open Enrollment applications.
- Recommend applications with highest score for funding.

SELECTED OPEN ENROLLMENT APPLICANTS LIGIBLE FOR NEXT PROGRAM STAGES

NO

WHROLL PROJECT

TIMELINE

1 to 4 weeks

PROJECT TEAM

Submit enrollment package:

- Sign Open Enrollment Selection Letter
- Proof of utility provider
- Proof of affordability
- W-9 Tax Form

OR-MEP TEAM

Prepare Open
 Enrollment Selection

 Letter for signature
 and enrollment of
 projects.

Y

TIMELINE

4 to 16 weeks

PROJECT TEAM

Submit proposed work scope documents:

- Energy Efficiency Plan
- Specification sheets
- Construction drawings (if applicable)
- Photos (EB only)
- Energy model (Whole Building Path only)

OR-MEP TEAM

- Preliminary energy savings and incentive assessment
- Support scope of work development
- Site visit (if applicable)



TIMELINE

1 to 2 weeks

PROJECT TEAM

- Receive Incentive Reservation letter
- Return signed incentive reservation letter

OR-MEP TEAM

Issue Incentive
 Reservation letter

TIMELINE

3 to 60 weeks (EB) 12 to 132 weeks (NC)

PROJECT TEAM

- Coordinate with contractor(s) during installation
- Complete construction within:
- o 18 months (EB)
- o 36 months (NC) of enrollment or date listed on Incentive Reservation letter.

OR-MEP TEAM

 Perform 50% completion site visit (case by case)

TIMELINE

2 to 6 weeks

PROJECT TEAM

Submit completion documents:

- Photos
- Measure Verification form
- Updated Energy Efficiency Plan (if applicable)

OR-MEP TEAM

- Perform final site visit (case by case)
- Review completion documents.



TIMELINE

4 to 10 weeks

PROJECT TEAM

 Work with OHCS Production Analyst to submit Incentive Request form

OR-MEP TEAM

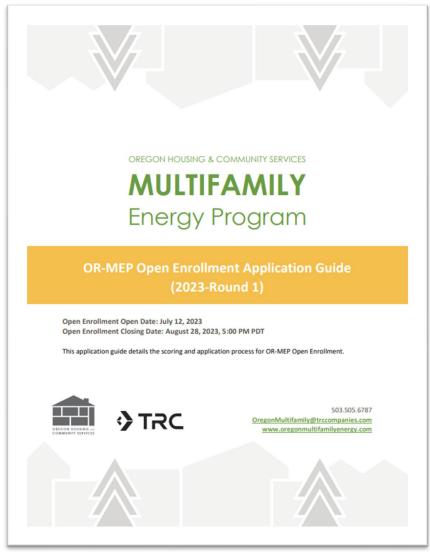
OHCS issues incentive check.

OR-MEP Open Enrollment Overview

- ◆ Enrollment process shifting from "first come, first served" to "competitive" with new DEI focused criteria to prioritize projects with highest need.
- Prioritization criteria co-created between Program Team & DEI Coalition.
- ◆ OR-MEP Open Enrollment rounds are scheduled to be open twice annually, every 6 months.

Scoring Categories & Weighting

Category	Max Total Points	% of Points
BIPOC (Community + Residents)	10	32%
High Priority Area Index (Energy	5	16%
Burden)		
Rural	5	16%
Naturally Occurring Affordable	5	16%
Housing (NOAH)		
Non-profit/government entity	2	6%
Energy Efficient Design	2	6%
First Time Participant	2	6%



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OR-MEP Open Enrollment Funding Calendar (2023-2027)



Open Enrollment Round	Date of Open Enrollment Release	Date of Open Enrollment Close	Funding Availability	Estimated Units to Serve
2023-R1	July 12, 2023	August 28, 2023	\$2,500,000	825 units
2023-R2	Dec 15, 2023	Jan 31, 2024	\$2,500,000	825 units
2024-R1	Jun 15, 2024	July 31, 2024	\$1,750,000	575 units
2024-R2	Dec 15, 2024	Jan 31, 2025	\$1,750,000	575 units
2025-R1	Jun 15, 2025	July 31, 2025	\$1,300,000	425 units
2025-R2	Dec 15, 2025	Jan 31, 2026	\$1,300,000	425 units
2026-R1	Jun 15, 2026	July 31, 2026	\$1,300,000	425 units
2026-R2	Dec 15, 2026	Jan 31, 2027	\$800,000	275 units
2027-R1	Jun 15, 2027	July 31, 2027	\$800,000	275 units
TOTAL			\$14,000,000	4,625 units



Project Type / Utility	Pacific Power Service Area	Portland General Electric Service Area	Total
New Construction	\$625,000	\$625,000	\$1,250,000
Existing Multifamily	\$625,000	\$625,000	\$1,250,000
TOTAL	\$1,250,000	\$1,250,000	\$2,500,000

2023 Round 1 Set Aside Categories

Should I Apply For OR-MEP Open Enrollment Funding Round 1?

OHCS anticipates releasing OR-MEP Open Enrollment rounds every 6 months.

We encourage project teams to apply for this round if your project meets the following prerequisites if selected for OR-MEP funding in this Open Enrollment round:

- ☐ Project will finalize development of the energy efficiency scope to reserve incentives within 6 months of Open Enrollment selection.
- ☐ Project will start construction or upgrades within 18 months of Open Enrollment selection.

<u>Note:</u> If your project is not yet ready to commit to these timelines or are awaiting confirmation of other funding sources to confidently move forward, we ask that you wait for the next OR-MEP Open Enrollment round to apply. We want to prioritize projects that are ready to move forward immediately after being selected, and projects with an uncertain viability to move forward takes away a spot from another project that could benefit from funding in this round. OHCS will enforce these deadlines for any project selected from this Open Enrollment round. Project teams that show a repeated pattern of not meeting deadlines or not making progress to move forward may be disqualified from participating in future OR-MEP Open Enrollment rounds.

1. Project is in a BIPOC community. [0-5 points]

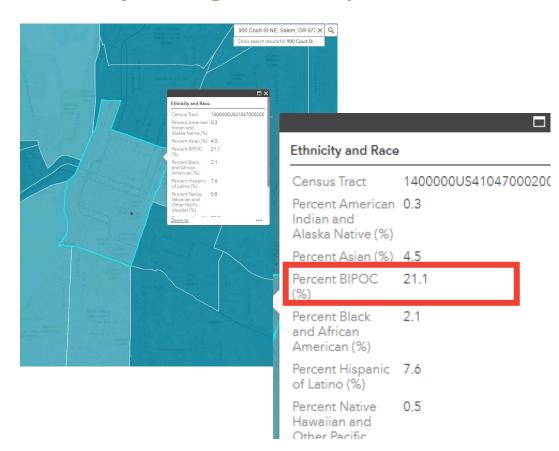
Score will be noted in Open Enrollment application based on project address provided. The data source is based on data found in Affordable Housing Assessment Map, "Ethnicity and Race – Census Tract – Percent of BIPOC" layer

 <u>Program Intent</u>: The intent of this criteria is to prioritize projects located in BIPOC communities.

	# of Points	% of Total Points
% BIPOC in Census Tract: <15%	0	0%
% BIPOC in Census Tract: 15-24%	1	3%
% BIPOC in Census Tract: 25-34%	3	10%
% BIPOC in Census Tract: 35%+	5	16%

Example: 900 Court Street NE, Salem OR 97301

- % BIPOC = 21.1%
- Project eligible for 1 point



2. Project is primarily serving BIPOC communities. [0-5 points]

Score will be noted in Open Enrollment application based on self-attestation by applicant on current (for existing properties) or anticipated (for new construction) % of BIPOC residents in property. Applicant should make selection to the best of their current knowledge and goals of property. Please detail in narrative response (limited to 200 words) how applicant will ensure the selected % of BIPOC residents is currently or will be met. Specifically,

How do you plan to ensure that members of these communities are aware of the housing opportunity? Please describe planned outreach efforts and community resources that you will connect with/utilize to publicize to BIPOC communities the availability of housing opportunities created by the Project consistent with Affirmative Fair Housing Marketing (AFHM) Plan. Some examples include: outreach partnerships with community, places of worship, community centers, stores that sell culturally specific products

 Program Intent: The intent of this criteria is to prioritize projects that are explicitly designed and located to address displacement of BIPOC residents and communities, and to ensure underserved BIPOC communities are represented as residents of property.

	# of Points	% of Total Points
% BIPOC Residents: 0%	0	0%
% BIPOC Residents: at least 25%	1	3%
% BIPOC Residents: at least 50%	3	10%
% BIPOC Residents: at least 75%	5	16%



Narrative responses that are blank, incomplete, or with insufficient detail to back up % selection will be scored 0 points by program staff.

- ✓ Is your selection of anticipated BIPOC residents reasonable, based actual BIPOC size of community?
 - <u>Example</u>: If there are 10% BIPOC in project's Census Tract area in Criteria #1, and you selected there will be at least 75% BIPOC residents, please provide sufficient detail how you will achieve that in your narrative response.
- Did you provide sufficient detail in your narrative response?
 - Refer to HUD's AFHM Plan for what to consider.
 - Be specific of community contacts you plan to engage.

3. Project's High Priority Area Index Score (Energy Burden). [0-5 points]

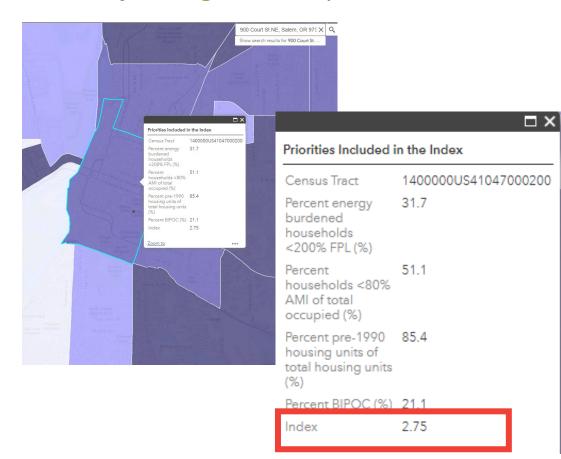
Score will be noted in Open Enrollment application based on project address provided. The data source is based on data found in <u>Affordable Housing Assessment Map, "High Priority Area Index – Census Tract – Index"</u> layer

• Program Intent: The intent of this criteria is to prioritize projects with high priority area index score, which is a metric defined in the Ten Year Plan: Reducing the Energy Burden in Oregon Affordable Housing (p 17). This index was created to identify locations more easily in Oregon with the greatest energy burden. The index includes a measure of energy burden itself along with other factors that are known to drive energy burden, including: affordability hardship due to low household income (economic driver); poor home energy efficiency due to older home vintage (physical driver); and housing inequity issues due to ethnicity/race (systemic driver).

	# of Points	% of Total Points
High Priority Index Score: <1	0	0%
High Priority Index Score: 1.00 – 1.99	1	3%
High Priority Index Score: 2.00 - 2.99	3	10%
High Priority Index Score: 3.00+	5	16%

Example: 900 Court Street NE, Salem OR 97301

- High Priority Area Index Score = 2.75
- Project eligible for 3 points



4. Project is in a rural area. [0-5 points]

Score will be noted in Open Enrollment application based on project address provided. The data source is based on OHCS' QAP 2022, p. 12-13 for "Balance of Non-Urban/Rural" region¹.

 Program Intent: The intent of this criteria is to prioritize projects in rural areas that is currently underserved by OR-MEP and due to their location away from urban centers the projects are typically resource constrained due high labor costs of energy upgrades tied to workforce shortages compared to projects located in urban areas.

	# of Points	% of Total Points
No	0	0%
Yes	5	16%

Example: 900 Court Street NE, Salem OR 97301

- Rural = No
- Project eligible for 0 points

¹"Balance of Non-Urban/Rural" excludes Portland Metro Counties (Clackamas County, Multnomah County, Washington County); cities of Eugene, Springfield, Salem, Keizer, Albany, Ashland, Bend, Central Point, Dallas, McMinnville, Medford, Newberg, Redmond, and Woodburn.

5. Project is Naturally Occurring Affordable Housing (NOAH). [0-5 points]

Is this property currently unsubsidized rental housing with no active affordable regulatory agreement with a federal, state, or local agency? NOAH properties are unsubsidized rental housing that is affordable to residents with incomes between 60-120% of the area median income, and who typically can pay no more than 30% of their income on rent and utilities. NOAH property owners have typically never participated in affordable housing programs (e.g, OHCS NOFAs, Housing Bureau NOFAs, LIHTC, HUD or USDA). To be eligible for OR-MEP incentives, applicant must agree to enter into a 10 year affordability agreement with OHCS. Learn more here: https://oregonmultifamilyenergy.com/wp-content/uploads/2020/09/OR-MEP_NOAH-Fact-Sheet_2020_09-08.pdf .

• <u>Program Intent</u>: The intent of this criteria is to prioritize Natural Occurring Affordable Housing that are not currently subsidized and by enrolling in OR-MEP NOAH properties agree to meet OR-MEP affordability requirements by entering into a 10-year affordability agreement with OHCS, which will help preserve affordable housing in Oregon. NOAH properties typically have small teams that own and operate the property and need more support than a traditional affordable housing owner and developer to navigate and participate in an affordable housing program.

	# of Points	% of Total Points
No	0	0%
Yes	5	16%

6. Applicant entity is a nonprofit or housing authority. [0-2 points]

<u>To be eligible as a nonprofit</u>, the applicant entity must be a recognized 501(c)(3) organization. <u>To be eligible as a housing authority</u>, the applicant entity must be a housing authority associated with a government entity.

• <u>Program Intent</u>: The intent of this criteria is to prioritize nonprofits and housing authorities that are often more resources constrained than for-profit applicant entities.

	# of Points	% of Total Points
No	0	0%
Yes	2	6%

7. Is this planned to be a highly energy-efficient performing building? (e.g., net zero energy, passive house) [0-2 points]

Please describe how your project is planned to be a highly energy efficient performing building? Please specify the target level of energy performance for the building (e.g., net zero, passive house), the type of energy upgrades the project is considering, and how the project is equipped to achieve this target. Please demonstrate by providing details on current project team and their experience to achieve these design goals, and any previous experience or projects that will ensure feasibility of such goals.

• <u>Program Intent</u>: The intent of this criteria is to prioritize projects that are going beyond to reduce the energy burden for residents through the highest energy efficient building design.

	# of Points	% of Total Points
No	0	0%
Yes	2	6%



Narrative responses that are blank, incomplete, or with insufficient detail to back up "Yes" selection will be scored 0 points by program staff.

- Is your project planned to be net-zero energy, passive house, or equivalent?
 - Note: New construction projects that are designed to meet energy code or slightly above code are not considered net zero or passive house.
- Did you describe the type of energy upgrades the project is considering to reach that high efficiency level?
- Did you describe how the project is equipped to achieve these energy goals?

8. Is this the applicant entity organization's first time applying for OR-MEP and they have never previously received OR-MEP funding? [0-2 points]

Please select yes if this is your applicant entity's first time applying for OR-MEP and you have never previously received OR-MEP funding.

• <u>Program Intent</u>: The intent of this criteria is to prioritize first time participation in OR-MEP.

	# of Points	% of Total Points
No	0	0%
Yes	2	6%

Application Submission Process

Enrollment Timeline

Enrollment Stage	Date
OR-MEP Open Enrollment - 2023 Round 1	Wednesday, July 12, 2023
Opens	
OR-MEP Open Enrollment - 2023 Round 1	Monday, August 28, 2023,
Closes	5:00pm PDT
Notice of Selected Projects Issued for OR-MEP	By Wednesday, September 27, 2023
Open Enrollment – 2023 Round 1	

These dates may be subject to change at the discretion of OHCS.

Applications must be submitted no later than Monday, August 28, 2023 at 5:00 PM PDT.

Any application submitted after this time will not be evaluated. Completed Open Enrollment Applications should be submitted via email to: OHCSMultifamilyEnergy@trccompanies.com

Application Review Process

Enrollment Timeline

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Application Review Process

- ◆ Applications in response to this Open Enrollment are reviewed and competitively ranked in accordance with the following:
 - Complete application submission
 - Receive an overall score (for Scored Criteria),
 - Ranked highest to lowest by score in the appropriate set-aide.

Applications that have the highest scores within each set-aside category will be recommended for funding as allocated resources allow.

◆ OR-MEP anticipates issuing notice of selected projects within 30 days of enrollment round closing.

Application Support

Office Hours (July 26-August 23)

The OR-MEP team is hosting virtual office hours throughout Open Enrollment. Stop by to ask us questions about the application process, eligibility, and more.

You can also contact us at **(503) 505-6787** or

OHCSMultifamilyEnergy@ trccompanies.com July 26 | 10:30 – 11:30am

August 2 | 12:00 – 1:00pm

August 9 | 10:30 – 11:30am

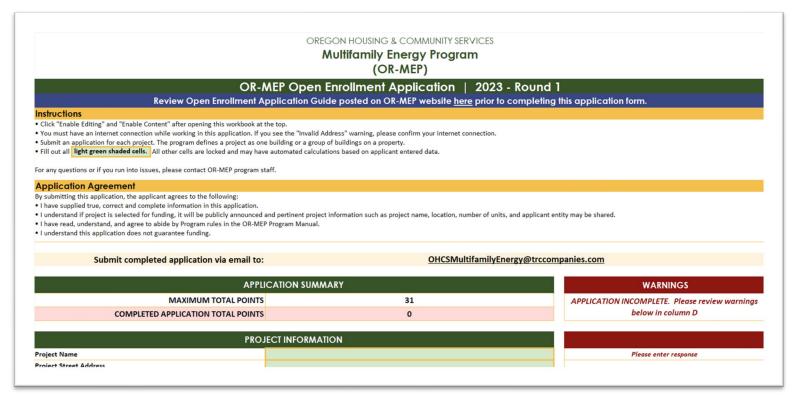
August 16 | 12:00 – 1:00pm

<u>August 23 | 9:00 – 10:00 am</u>

Register at:

www.OregonMultifamilyEnergy.com/apply

LIVE DEMO OF OPEN ENROLLMENT APPLICATION



Follow along at:

https://oregonmultifamilyenergy.com/apply/



Q&A?

 Please type questions via Q&A button.



THANK YOU!

Oregon Multifamily Energy Program





